Chapter 2.1

The North American Aviation System

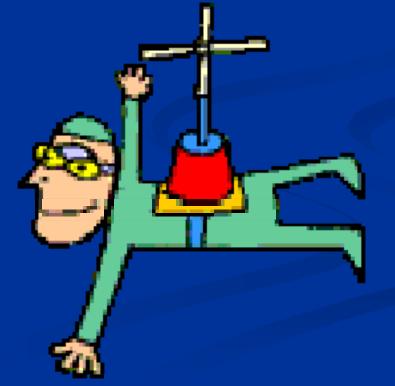
Plane Trips

In times of peace, approximately 1.9 million people take a plane trip each day.



1920s

In the 1920s, people felt that flying was a dangerous sport, not a safe means of transportation!



Aviation

- Civil Aviation Airlines that carry both passengers and cargo, or cargo only
- General Aviation Corporate jets, private planes, rescue helicopters, and crop dusters
- Military Aviation The planes and air bases directly controlled by the government for domestic defense

Civil Aviation Terms

- Domestic Carriers
- International Carriers
- Regional Carriers (commuters)
- Supplemental Air Carriers (charters and air taxis)

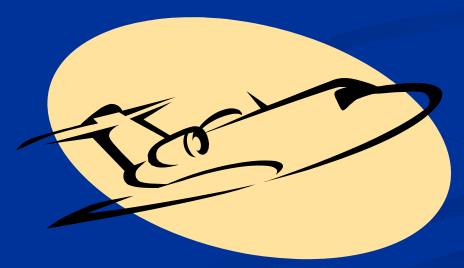


Define:

- Slots The time a plane can land, be at a gate, and take off
- Scheduled Service Flights made over regularly flown routes according to a published timetable
- Nonscheduled Flights Planes hired to fly to a particular place at a time specified by the customer

Charter Planes vs. Commercial Flights

Charter Planes have a safety record comparable to airlines. Charters are often more costeffective and cheaper. With Charters you can set your own schedules and choose routes.



United States

In the United States, the airlines are PRIVATELY owned!















Contract of Common Carriage

■ The carrier's obligation to provide transportation as promised and the statement of the limit of liability for loss and damage claim if it does not fulfill its part of the bargain.



Airline Deregulation Act 1978

It was the removal of government control of the airline industry. Airlines could set their own fares and routes. New carriers were allowed to operate.



Define:

- DOT Department of Transportation
- FAA Federal Aviation Administration makes regulations concerning air and airport safety

Factors affecting Flight

- Route Assignment
- Profit Motives



Hub

Airports in which airlines have centralized their operations



Fortress Hubs

- American Dallas-Fort Worth
- Delta Atlanta
- Southwest Dallas-Love Field
- Continental Houston
- Northwest Minneapolis
- United Chicago

Spokes

■ The secondary routes flown by commuter airlines that feed passengers into the hubs.



Airline's Product

SPACE on PLANE!!!



Load Factor

The average load factor per plane is 60 to 65 percent.



Marketing Channel

 A group of interrelated individuals or organizations that directs the flow of a supplier's product to consumers



Travel Agency

At travel agency's peak, they sold 85% of the airlines' product. Agency commissions were the airlines 3rd largest expense. Commissions were cut, and now airlines sell directly to the consumer on the Internet.